FORM NL-36- BUSINESS -CHANNELS WISE
Name of the Insurer: INDUSIND GENERAL INSURANCE COMPANY LIMITED (FORMERLY RELIANCE GENERAL INSURANCE COMPANY LIMITED)
Registration No. 103 and Date of Registration with the IRDAI 23.10.2000

Sl.No.	Channels	For the Quarter ended Sept 30, 2026		Upto the Quarter ended Sept 30, 2026		For the Quarter ended Sept 30, 2025		Upto the Quarter ended Sept 30, 2025	
		No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)
1	Individual agents	1,58,109	20,951	3,22,846	44,380	1,89,941	22,932	3,82,898	48,362
2	Corporate Agents-Banks	1,49,463	10,656	2,82,111	20,745	1,05,448	6,621	2,14,347	11,725
3	Corporate Agents -Others	1,20,503	11,630	2,37,337	22,230	99,183	9,952	2,07,374	19,504
4	Brokers	15,56,036	1,59,637	29,73,797	3,33,736	15,58,666	1,37,949	28,68,098	3,25,058
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	-Officers/Employees	-	-	-	-	-	-	-	-
	-Online (Through Company Website)	12,842	846	26,108	1,806	21,832	1,268	45,814	2,539
	-Others	31,67,471	90,555	34,43,047	1,54,075	1,85,682	1,60,832	3,54,467	2,50,405
7	Common Service Centres(CSC)	(3,059)	44	2,854	117	7,192	135	19,300	474
8	Insurance Marketing Firm	31,645	945	55,420	1,611	18,441	502	33,227	1,063
9	Point of sales person (Direct)	2,16,311	9,592	4,21,817	19,287	2,72,163	14,818	5,05,513	29,629
10	MISP (Direct)	1,51,578	2,101	2,98,442	4,407	1,73,643	3,138	3,12,682	5,958
11	Web Aggregators	4,716	47	12,429	117	11,263	116	27,016	254
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Others	-	-	-	-	-	-	-	-
	Total (A)	**55,65,615**	**3,07,004**	**80,76,208**	**6,02,513**	**26,43,454**	**3,58,261**	**49,70,736**	**6,94,971**
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	**55,65,615**	**3,07,004**	**80,76,208**	**6,02,513**	**26,43,454**	**3,58,261**	**49,70,736**	**6,94,971**

Note:
(a). Premium means amount of premium received from business acquired by the source
(b). No of Policies stand for no. of policies sold