

FORM NL-36- BUSINESS -CHANNELS WISE**Name of the Insurer: INDUSIND GENERAL INSURANCE COMPANY LIMITED (FORMERLY RELIANCE GENERAL INSURANCE COMPANY LIMITED)****Registration No. 103 and Date of Registration with the IRDAI 23.10.2000**

Sl.No.	Channels	For the Quarter ended March 31, 2026		Upto the Quarter ended March 31, 2026		For the Quarter ended March 31, 2025		Upto the Quarter ended March 31, 2025	
		No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)	No. of Policies	Premium (₹ lakhs)
1	Individual agents	1,90,667	22,550	7,76,472	95,553	2,44,082	24,152	8,26,557	88,943
2	Corporate Agents-Banks	1,57,573	13,227	5,67,392	37,950	1,53,769	6,541	5,88,973	31,485
3	Corporate Agents -Others	1,36,531	10,955	4,93,322	42,277	1,07,056	9,369	2,99,407	39,205
4	Brokers	17,08,419	1,06,528	66,77,963	5,76,991	14,13,865	96,153	52,49,954	5,11,939
5	Micro Agents	-	-	-	-	-	-	-	-
6	Direct Business	-	-	-	-	-	-	-	-
	-Officers/Employees	-	-	-	-	-	-	-	-
	-Online (Through Company Website)	16,334	1,245	83,839	5,260	22,526	1,176	1,04,888	5,090
	-Others	1,44,356	75,714	6,34,582	3,89,536	1,46,086	64,311	5,31,669	4,91,154
7	Common Service Centres(CSC)	2,674	74	(5,273)	666	8,848	205	41,120	852
8	Insurance Marketing Firm	23,671	570	79,339	2,280	7,550	430	16,529	1,706
9	Point of sales person (Direct)	2,72,374	13,682	11,48,183	59,307	3,12,336	22,013	10,22,008	72,277
10	MISP (Direct)	1,47,614	2,627	7,16,866	13,409	1,61,795	2,892	6,18,326	11,573
11	Web Aggregators	7,732	72	43,042	432	12,648	102	78,127	611
12	Referral Arrangements	-	-	-	-	-	-	-	-
13	Others	-	-	-	-	-	-	-	-
	Total (A)	28,07,945	2,47,245	1,12,15,727	12,23,660	25,90,561	2,27,343	93,77,558	12,54,837
14	Business outside India (B)	-	-	-	-	-	-	-	-
	Grand Total (A+B)	28,07,945	2,47,245	1,12,15,727	12,23,660	25,90,561	2,27,343	93,77,558	12,54,837

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold